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Executive Reports: The M&A Checklist--Legal Aspects & Due Diligence Essentials

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This 14-page research report written for anyone involved in M&A transactions, examines the intricacies of the ever-evolving landscape of these fundamental business deals. From the essential questions to consider in the initial meeting, to common misconceptions and deal killers; from developing a strategy, to indispensable due diligence advice and misconceptions to be aware of, this report takes readers across the entire legal landscape of M&A, covering the important while highlighting the essentials.

Some areas explored include: tax issues; environmental considerations, IP rights and ownership, how to handle existing contracts, what to do with current employees, the truth about transitioning post-deal, and stock ownership rights.

This report outlines the important strategies and best legal mindset for approaching M&A, and how to do it effectively.

This research report is written by:

1. A. Michael Hainsfurther, Equity Shareholder, Munsch Hardt Kopf & Harr, P.C. -"M&A Due Diligence Checklist";
2. Diane Holt Frankle, Partner, Piper Rudnick Gray Cary US LLP - "Essential M&A Questions";
3. Paula Lacey Herman, Partner, Day, Berry & Howard - "The Finer Legal Points of M&A Explained."

About Executive Reports:

Executive Reports offer focused, hard-hitting advice from the leaders of some of America's top companies, packaged in a concise, readable format. Each research report provides readers with 3 to 5 strategies that will have a direct financial impact on their business. While not meant as a comprehensive guide, each report includes quick-hit items that can immediately impact specific business strategies. Executive authors drill down to the central issues surrounding each topic area and dispense expert advice in concise, direct language. Executive Reports feature leading professionals selected by the Aspatore Editorial Board based on their experience, research, and standing within the professional community.

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